

Message Text

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ACTION ARA-10

INFO OCT-01 EB-07 ISO-00 /018 W
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R 072040Z APR 76

FM AMEMBASSY SAN JOSE

TO MR. JOHN J. LOVE, VICE PRESIDENT SALES, CHECKER
MOTORS CORP., 2016 N. PITCHER ST., KALAMAZOO, MI 49007
INFO SECSTATE WASHDC 3451
USDOC WASHDC

UNCLAS SAN JOSE 1723

E.O. 11652: N/A

TAGS: BEXP, CS

SUBJECT: TAXI PURCHASE

REF: USDOC 05753

1. REFERENCED TELEGRAM FROM U.S. DEPT. OF COMMERCE TO AMEMBASSY SAN JOSE INDICATED YOUR INTEREST IN PARTICIPATING IN SALES OF UP TO 1000 DIESEL POWERED TAXIS IN COSTA RICA.
2. DEADLINE FOR PRESENTATION OF DOCUMENTS HAS BEEN EXTENDED TO MAY 3, 1976.
3. ING. CARLOS E. JIMENEZ, DIRECTOR OF AUTOMOTIVE TRANSPORT, MINISTRY OF PUBLIC WORKS AND TRANSPORT, APARTADO 10176, SAN JOSE, COSTA RICA, TELEPHONE 23-46-26, STATED IT INTENTION OF COMMISSION COMPOSED OF HIMSELF, EXECUTIVE DIRECTOR OF NATIONAL INSTITUTE FOR DEVELOPMENT OF COOPERATIVES, AND DELEGATE OF PRESIDENT, TO SELECT ONE TYPE OF VEHICLE FROM OFFERS SUBMITTED IN ORDER STANDARDIZE NEW ADDITIONS TO LOCAL TAXI FLEET, OBTAIN BETTER UNIT PRICE BY PURCHASING IN LARGE QUANTITIES, AND IMPROVE MAINTENANCE CAPABILITY.
4. FOLLOWING IS INFORMAL AND UNOFFICIAL TRANSLATION OF GENERAL CHARACTERISTICS CONTAINED IN REQUEST FOR OFFERS
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PUBLISHED LOCAL NEWSPAPER.

- A. FOUR-DOOR DIE PL-POWERED VEHICLE WITH SUFFICIENT POWER FOR PASSENGERS TO BE CARRIED (MINIMUM OF THREE IN BACK SEAT, ONE IN FRONT SEAT).
- B. COLOR MUST BE SAME FOR ALL UNITS, IF PRICES VARY WITH TYPE OF COLOR USED, OFFER MUST INDICATE PRICE VARIATION.
- C. OFFER OF RADIO-COMMUNICATION EQUIPMENT IS OPTIONAL, IF RADIO COMMUNICATION EQUIPMENT OFFERED, UNIT PRICE MUST BE GIVEN, WITH ANY PRICE REDUCTION IF PURCHASED IN LOTS OF 100, UP TO 1000.
- D. OFFERS MUST INCLUDE INFORMATION CONCERNING TECHNICAL DESCRIPTION OF VEHICLES, FACTORY GUARANTEES, TOOLS, WITH DESCRIPTIVE LITERATURE. DELIVERY TIME, FROM DATE OF SIGNING INDIVIDUAL SALES CONTRACTS, MUST BE SPECIFIED.
- F. PRICE QUOTATIONS MUST BE BY UNIT, AND BY LOTS OF 250, UP TO 1000. ALL OFFERS MUST INDICATE PRICE WITH AND WITHOUT ALL TAXES (IMPORTED, CONSUMER, SALES); WHETHER PRICE IS FOR CASH SALE, OR CREDIT (WITH TERMS AND FINANCING), IN SUFFICIENT DETAIL TO PERMIT SELECTION OF MOST FAVORABLE OFFER. THE ALTERNATIVE OF FINANCING AND GUARANTEE BY A BANK OF THE COSTA RICAN NATIONAL BANKING SYSTEM SHOULD BE TAKEN INTO ACCOUNT.
- G. IN ORDER TO GUARANTEE GOOD OPERATION OF THE VEHICLE, THE SELLER IS REQUIRED TO HAVE A SPARE PARTS AGENCY, ESTABLISHED FOR ONE YEAR IN COSTA RICA. EACH OFFER MUST INDICATE IF THE SELLER MEETS THIS REQUIREMENT AND EXPRESSLY GUARANTEE THE PERMANENT EXISTENCE OF SPARE PARTS.
- H. THE COMMISSION, WITHIN 30 DAYS OF THE DEADLINE FOR SUBMISSION OF OFFERS, WILL COMMUNICATE TO THE BANK WHICH GUARANTEES THE FINANCING, WHICH OFFER IS SELECTED AS THE MOST CONVENIENT.
- I. THE TOTAL PURCHASE, OR IN CASE OF PARTIAL PURCHASES IN LOTS OF NOT LESS THAN 250 UNITS, WILL BE CONSUMATED ONCE THE BANK WHICH EXTENDS THE FINANCING HAS ISSUED THE RESPECTIVE DOCUMENTS TO THE INTERESTED PARTIES.

5. OFFERS, IN SEALED ENVELOP, SHOULD BE DIRECTED TO DIRECCION GENERAL DE TRANSPORTE AUTOMOTOR LABELED AS FOLLOWS:
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"AVISO, COMPRA DE MIL AUTOMOVILES PARA
SERVICIO DE TAXIS"

6. RE. PAR 4) G ABOVE, EMBASSY UNAWARE IF CHECKER HAS LOCAL AGENT FOR SPARE PARTS. IF SO, WOULD APPEAR BEST MEANS SUBMITTING OFFER WOULD BE VIA LOCAL AGENT.

7. IF YOU WILL ADVISE CHARLES H. DUDLEY, COMMERCIAL

ATTACHE, AMERICAN EMBASSY APO NEW YORK 09883, WHEN YOU
SUBMIT OFFER HE WILL CHECK TO ASSURE OFFER RECEIVED.
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